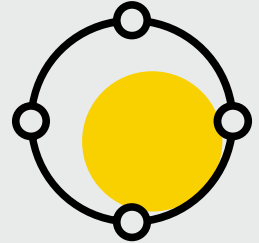# Best practice Inventory Optimisation for wholesale and distribution

The software, which is simple to implement, easy to use and integrates with D365 Business Central and Navision allows for more consistent planning decisions, more accurate buying decisions and helps ensure the right product in the right place at the right time.

One monthly fee with no hidden costs

SIMPLE IMPLEMENTATION PROCESS

Implementing AGR Essentials through a standard D365 Business Central and Navision data connector will have you up and running within a week. Central hosting on Azure is included, as well as an automatic upgrade path to the latest AGR Essentials version. All customers are serviced by a dedicated business consultant and have access to online service desk support. Demand Forecasting, Inventory Planning and Optimisation help achieve the visibility, control, and confidence wholesalers and distributors need to respond to changes in demand and supply, all with one monthly fee.

Lower inventory levels

INVENTORY OPTIMISATION

AGR Essentials helps to carry enough inventory to respond quickly to customer demand yet minimise investment in inventory, facilities, and equipment to reduce storage and transportation cost. With data from D365 Business Central and Navision, an automated best fitting forecast method is applied to estimate future demand. By implementing a data-driven decision-making software, businesses improve accuracy, enabling them to cut down on waste yet ensuring maximum availability with minimum capital tied up in stock.

Introduce automation

REDUCE MANUAL WORK

Eliminate repetitive manual work when it comes to order creation on predictable items and focus the time on the areas that deliver the most value. With exception reporting the items that need special attention are automatically identified, assisting businesses in attaining their strategic goals. Automation improves efficiency and accuracy as well as provides users with better visibility into their data.

Improve service levels

KEEPING YOUR CUSTOMERS HAPPY

AGR Essentials automatically optimises the service levels for every individual product when calculating demand forecasts based on uncertainty. With an automatic ABC analysis of all items on top of that, AGR Essentials prioritises products based on value, volume, or margin ensuring the availability of the right products, in the right place, at the right time.

AGR Essentials for Inventory Optimisation

Minimise waste of funds, opportunities, time and natural resources with AGR Essentials. We help wholesalers and distributors **minimise waste in the supply chain.**

Demand forecasting

The forecasting engine generates sales forecasts based on proven statistical forecasting methods, taking into account many key features, including historical sales, seasonal fluctuations, and promotional activities.

Demand planning

Inventory planning is a leading cause of time loss due to manual processes and lack of visibility. Our planning module effortlessly allows for planning demand on all levels of the business, top-down, middle-out, and bottom-up.

Inventory optimisation

An easy and transparent tool to balance inventory holding costs against your customer service levels by optimising safety stock levels continuously for all items.

Exception reporting

Identify items that deviate from the norm through an extensive library of exception reports that dynamically highlight items that need your special attention.

Order exceptions

The order exceptions feature highlights the anomalies in order proposals. Gain overview of all order proposals that needs special attention and a suggested way to fix the issue.

ABC analysis

Identify focus areas in your business by classifying your product range by value and volume and apply the appropriate processes accordingly.

Automatic ordering

Reduce repetitive manual work around order creation by applying ABC analysis, demand forecasting and planning processes to automatically generate suggested order quantities.

Container optimisation

Optimise order proposals to meet business constraints based on pallets, weight, quantity, value or days covered. Split or combine orders based on the underlying constraints.

Analysis reporting

Flexible reporting that brings the data and insights needed, giving an overall view of the business' performance. The data can be sliced and diced to meet predefined criteria.

Increase revenues

Gain competitive advantage by applying best practice processes to demand forecasting, service level management and automated purchase ordering. Optimised inventory management leads to stock level accuracy, effective demand forecasting, optimal replenishment cycles, accurate financial reporting, lower operating costs and achievement of higher customer service targets.